2013 EDITION

TOP 20 ERP SOFTWARE REPORT

Comparison of the Leading ERP Software Vendors
ERP Software Helps Sustain Efficient Back-End Business Operations

In today’s highly competitive marketplace, implementing software to streamline operational processes can mark the difference between a business struggling to stay afloat and one that’s flourishing. Enterprise Resource Planning (ERP) software exists as one of the most comprehensive solutions for companies in need of back-end organization, with features tailored to businesses of all sizes and industries. An ERP system allows companies to centralize many key elements of their production line, building a more productive and cost-effective business model.

Originally designed for enterprise-level businesses, ERP solutions today will add value to companies of varying sizes by more efficiently monitoring and operating daily tasks. Enterprise planning software also reduces time spent on repetitive or overlapping activities by establishing a centralized database that coordinates interdepartmental data assignments and more effectively allocates resources. Even if your existing business processes operate relatively smoothly, your company can still find value in the increased productivity synchronization and tighter budget control that an ERP system offers.

ERP Modules

Not only are the ERP solutions of today functional for a range of businesses, but they also offer a variety of modules to better serve the unique needs of companies in diverse industries. Some of the most common ERP modules available to expand your system’s management capabilities include:

Manufacturing

Ideal for businesses in the manufacturing industry, this ERP module offers enhanced product assembly tools to streamline product design and creation, optimize production processes and automate materials management. Manufacturing ERP software will also better manage day-to-day procedures, reducing operating costs and increasing the productivity of your manufacturing cycle.

**Who Should Use It:** Manufacturing businesses, particularly those running primarily on manual processes or experiencing frequent shipment delays or inventory misestimates.

Supply Chain Management

Supply Chain Management, or SCM, allows users to better economize the end-to-end cycle of supply and utilize real-time analytics for improved visibility and forecasting. The supply chain module organizes and optimizes inventory control, purchasing and procurement, in-process production and circulation to establish a lithe, lean supply cycle.

**Who Should Use It:** Companies experiencing frequent inaccuracies or miscalculations and in need of a more accurate, efficient supply chain.
Project Management

The project management module provides an optimized system for keeping track of individual projects, storing client and project details, and managing invoices. Investing in an solution with project management functionality offers increased visibility of timelines, budgets and company activities.

Who Should Use It: Businesses with a problematic project management structure who will benefit from a robust interface to track job schedules and information.

Financial Management

ERP software with financial management includes features to organize accounting functions across departments and create a more centralized system for monitoring cash flow. The financial component incorporates a general ledger, records of accounts payable and receivable, and asset management.

Who Should Use It: Any business without an existing solution to manage finances, and particularly those who continue to manually complete ledgers and track accounts.

When You Want an ERP Solution

Virtually any company that anticipates growth will find the future, larger version of their business much more manageable with an ERP solution. Despite the cost and time required, implementing a single cohesive ERP system will provide copious benefits for a company in need of stronger, leaner back-end management. When selecting a platform, look for a flexible and user-friendly interface that efficiently allocates and monitors resources, displays real-time analytics, and offers comprehensive migration tools. Read on to compare the Top 20 ERP Software solutions and find the best fit for your business demands.

About Business-Software.com

Business software solutions may seem like they’re a dime a dozen. Researching the differences can be a mind-boggling and time-consuming process. As a result, the marketplace is rife with stories of under-budgeted software projects, poor implementations, below-par business performance, and frustrated customers.

Business-Software.com helps you avoid these issues by connecting you with the right software for your business. Whether you’re in a home office or a multinational enterprise, we help you achieve a successful software project by providing expert advice, in-depth feature articles, user reviews taken directly from the marketplace, best practice recommendations, and more.

Business-Software.com is the most comprehensive and trusted online resource for buyers and vendors of business technology. Join the 300,000 member Business-Software.com Community and share your experience/expertise with CRM, ERP, BI, Help Desk, Manufacturing, and more.
# Top 20 ERP Software Comparison

<table>
<thead>
<tr>
<th>NetSuite ERP</th>
<th>Aptean ERP</th>
<th>Friedman Frontier ERP</th>
<th>Epicor ERP</th>
<th>Plex Systems Plex Online</th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="www.netsuite.com" alt="NetSuite" /></td>
<td><img src="www.aptean.com" alt="Aptean" /></td>
<td><img src="www.friedmancorp.com" alt="Friedman Operating Group" /></td>
<td><img src="www.epicor.com" alt="Epicor" /></td>
<td><img src="www.plex.com" alt="Plex Online" /></td>
</tr>
</tbody>
</table>

## Select Customers
- Prudential, Jollibee, Guitar Center, Intuitive Surgical, Hamamatsu, Sara Lee
- Shat-R-Shield, Press-Seal Gasket, Litehouse Foods, Gulf Chemical
- Great Plains, Inscape Solutions, Jayco Inc, Milgard
- Red Bull Racing, Hansatech EMS, Metric Precision, Cerrey
- CAMACO, Inteva Products, Kamco Industries

## Technology Model
- NetSuite is available as a cloud-based solution
- Aptean ERP is available as an on-premise or hosted solution
- Frontier ERP is available as a cloud or on-premise solution
- Epicor ERP is available as an on-premise or SaaS solution
- Plex Online is available as a cloud-based solution

## Key Features
### NetSuite ERP
- Global accounting and consolidation
- Multi-currency control
- Global sales
- Global marketing
- Global services
- Integrated accounting and reporting
- Multi-store/multi-site e-commerce
- Multi-currency and tax
- Multi-language
- Global services resource planning
- Global business intelligence
- Financial accounting
- Fixed asset management
- Payment management
- Demand planning
- Quote and order management
- Enable customer self service
- Optimized manufacturing processes

### Aptean ERP
- Offers vertically-focused ERP suites and complimentary solutions: Made2Manage ERP, Ross ERP, Intuitive ERP, Axis ERP and Factory MES
- Planning
- Inventory management
- Engineering management
- Purchasing management
- Manufacturing management
- Financial management
- Project management
- Quality control
- CAD automation
- Return material authorization
- Demand forecasting
- Payroll assistant
- Alert management
- Scheduling production
- Planning, shipping and receiving
- Planning MRP
- Managing procurement

### Friedman Frontier ERP
- Product and customer data management
- Quotation management
- Order and quote pricing
- Inventory control
- Material planning
- Purchasing order generation
- Accounting with accounts payable/receivable
- Performance measurement and reporting
- Sales analysis and reporting
- Product costing
- Quality assurance
- Price book generation
- Event notification
- Data collection
- Estimating and engineering jobs
- New construction bidding and project management
- Shipping/ dispatch planning
- Production scheduling

### Epicor ERP
- Accounting and financial management
- Accounts payable
- Electronic funds transfer
- Payroll and tax
- Forecasting
- Supply chain management
- Procurement
- Advanced material management
- Human capital management
- Service management
- Production management
- Estimating and quoting
- Leadership and opportunity management
- Orders and returns
- Pricing and discounting
- Sales and marketing
- Sales management
- Scheduling
- Warehouse management
- Quality control
- Inventory management

### Plex Systems Plex Online
- Accounting
- Business intelligence
- Computer-aided design
- Costing
- Document control system
- eCommerce
- Groupware communication
- CAD integration
- Human resources
- Inventory Control
- Product data management
- Quality management
- Manufacturing execution systems
- Supply chain management
- Barcode library
- Problem control
- Customer relationship management
- Commissions tracking
- Competitor database
- Choose from over 350 modules from shop floor to quality management

<table>
<thead>
<tr>
<th>Microsoft Dynamics GP</th>
<th>Intacct Accounting</th>
<th>Syspro</th>
<th>Sage ERP X3</th>
<th>Global Shop Solutions One-System ERP</th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="www.microsoft.com/dynamics" alt="Microsoft Dynamics" /></td>
<td><img src="www.intacct.com" alt="Intacct" /></td>
<td><img src="www.syspro.com" alt="Syspro" /></td>
<td><img src="www.sage.com" alt="Sage" /></td>
<td><img src="www.globalshopsolutions.com" alt="Global Shop Solutions" /></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Select Customers</th>
<th>Select Customers</th>
<th>Select Customers</th>
<th>Select Customers</th>
<th>Select Customers</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Technology Model</th>
<th>Technology Model</th>
<th>Technology Model</th>
<th>Technology Model</th>
<th>Technology Model</th>
</tr>
</thead>
<tbody>
<tr>
<td>Microsoft Dynamics is available as an on-premise or partner-hosted cloud solution</td>
<td>Intacct is available as a cloud-based solution</td>
<td>Syspro is available as an on-premise or cloud-based solution</td>
<td>Sage is available as an on-premise or cloud-based solution</td>
<td>One-System ERP is available as an on-premise solution</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Key Features</th>
<th>Key Features</th>
<th>Key Features</th>
<th>Key Features</th>
<th>Key Features</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Account level security</td>
<td>• General ledger</td>
<td>• Advanced budgeting and planning</td>
<td>• Multilingual, multicurrency, and multi-legislative features</td>
<td>• Capacity planning</td>
</tr>
<tr>
<td>• Analytical accounting</td>
<td>• Accounts receivable</td>
<td>• Analysis and reporting</td>
<td>• Accounting and financial management</td>
<td>• Tooling and materials</td>
</tr>
<tr>
<td>• Bank reconciliation</td>
<td>• Revenue management</td>
<td>• Management and control</td>
<td>• Business intelligence and reporting</td>
<td>• Finite/Infinite scheduling</td>
</tr>
<tr>
<td>• Cash flow management</td>
<td>• Cash management</td>
<td>• Execution and operations</td>
<td>• Customer relationship management</td>
<td>• Custom job forecasting</td>
</tr>
<tr>
<td>• Cashbook bank management</td>
<td>• Reporting and dashboards</td>
<td>• External integration</td>
<td>• Contact management</td>
<td>• Customer relationship management</td>
</tr>
<tr>
<td>• Collections management</td>
<td>• Multi-currency management</td>
<td>• Improved sales win ratio</td>
<td>• Events and campaigns</td>
<td>• Encumbrance management</td>
</tr>
<tr>
<td>• Concur expense integrator</td>
<td>• Global consolidations</td>
<td>• Shorter lead times</td>
<td>• Service requests</td>
<td>• Reconciliation management</td>
</tr>
<tr>
<td>• Customer/Vendor consolidations</td>
<td>• Order management</td>
<td>• Precise quotations</td>
<td>• Email history</td>
<td>• Encumbrance management</td>
</tr>
<tr>
<td>• Electronic bank management</td>
<td>• Salesforce integration</td>
<td>• Lower costs</td>
<td>• Extensive searching</td>
<td>• Field level security</td>
</tr>
<tr>
<td>• Reconciliation management</td>
<td>• Sales tax management</td>
<td>• Increased productivity</td>
<td>• Reporting</td>
<td>• Fixed asset management</td>
</tr>
<tr>
<td>• Encumbrance management</td>
<td>• Project accounting</td>
<td>• Reduced engineering times</td>
<td>• Prospect management</td>
<td>• General ledger</td>
</tr>
<tr>
<td>• Field level security</td>
<td>• Time expense management</td>
<td>• Fewer errors</td>
<td>• Invoice transactions</td>
<td>• Supply chain management</td>
</tr>
<tr>
<td>• Fixed asset management</td>
<td>• Accounts payable</td>
<td>• Improved profitability</td>
<td>• Purchase orders</td>
<td>• Project management</td>
</tr>
<tr>
<td>• General ledger</td>
<td>• Purchasing</td>
<td>• Fluid user interface</td>
<td>• Advanced shipping notice</td>
<td>• Human resource management</td>
</tr>
<tr>
<td>• Supply chain management</td>
<td>• Inventory management</td>
<td>• Centralized administration</td>
<td>• Shipping schedule</td>
<td>• CRM integration</td>
</tr>
<tr>
<td>• Project management</td>
<td>• Financial visibility and insight into business</td>
<td>• Enterprise performance management</td>
<td>• One-time data entry</td>
<td>• Reporting</td>
</tr>
<tr>
<td>• Human resource management</td>
<td>• Customized views tailored to your audience</td>
<td>• Business process management</td>
<td>• Financial solutions</td>
<td>• Sales solutions</td>
</tr>
<tr>
<td>• CRM integration</td>
<td>• Automate inter-entity transactions</td>
<td>• Fiscal responsibility</td>
<td>• Materials solutions</td>
<td>• Shop management</td>
</tr>
</tbody>
</table>

# Top 20 ERP Software Comparison

<table>
<thead>
<tr>
<th>IFS Applications</th>
<th>Unit4 Agresso</th>
<th>SAP ERP</th>
<th>Kenandy Social ERP</th>
<th>Acumatica Financial Management Suite</th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="https://www.ifsworld.com" alt="IFS logo" /></td>
<td><img src="https://www.unit4.com" alt="Unit4 logo" /></td>
<td><img src="https://www.sap.com" alt="SAP logo" /></td>
<td><img src="https://www.kenandy.com" alt="Kenandy logo" /></td>
<td><img src="https://www.acumatica.com" alt="Acumatica logo" /></td>
</tr>
</tbody>
</table>

## Select Customers
- IFS: Colfax, Infratek, Maxwell Technologies, Nestle, NGK, SAAB
- Unit4: Royal Borough of Windsor, Exeter College, East Kent Finanace Consortium
- SAP: Mindtree, Comcast, AES
- Kenandy: 3Sigma, Lunera
- Acumatica: Quantum Group, Pool Source LLC, Robson Communications

## Technology Model
- IFS: available as an on-premise solution
- Unit4: available as a SaaS solution
- SAP: available as a cloud-based solution
- Kenandy: available as a SaaS solution
- Acumatica: available as an on-premise or SaaS solution

## Key Features

<table>
<thead>
<tr>
<th>IFS Applications</th>
<th>Unit4 Agresso</th>
<th>SAP ERP</th>
<th>Kenandy Social ERP</th>
<th>Acumatica Financial Management Suite</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financials</td>
<td>elinvoice</td>
<td>Budget management</td>
<td>Cash flow</td>
<td>General ledger</td>
</tr>
<tr>
<td>Unit4 Agresso</td>
<td>Ideal for people-based organizations with financial accounting needs</td>
<td>Financial management</td>
<td>Human resources and payroll</td>
<td>Planning, budgeting and forecasting</td>
</tr>
<tr>
<td>SAP ERP</td>
<td>Helps streamline essential business processes</td>
<td>Accounting and financial close</td>
<td>Treasury and financial risk management</td>
<td>Receivables management</td>
</tr>
<tr>
<td>Kenandy Social ERP</td>
<td>Hosted on Force.com’s cloud-based platform</td>
<td>Global support</td>
<td>Fast deployment</td>
<td>Mobile support</td>
</tr>
<tr>
<td>Acumatica Financial Management Suite</td>
<td>Economic alternative to traditional ERP</td>
<td>Integrates applications and documents into a single solution</td>
<td>Manage and track fixed assets</td>
<td>E-commerce integration</td>
</tr>
</tbody>
</table>

## Top 20 ERP Software Comparison

<table>
<thead>
<tr>
<th></th>
<th>IQMS EnterpriseIQ Manufacturing ERP</th>
<th>Pronto Xi</th>
<th>Oracle E-Business Suite</th>
<th>Infor LN</th>
<th>Apptricity eProcurement</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>[Image]</td>
<td>[Image]</td>
<td>[Image]</td>
<td>[Image]</td>
<td>[Image]</td>
</tr>
<tr>
<td></td>
<td>$$$$$</td>
<td>$$$$$</td>
<td>$$$$$</td>
<td>$$$$$</td>
<td>$$$$$</td>
</tr>
<tr>
<td><strong>Select Customers</strong></td>
<td>Wisconsin Plastics, Sturgis Molded Products, Steinwall Scientific</td>
<td>Anvil Mining, Bridgestone, Croxlet, Dixon, Hitachi Systems, Nike</td>
<td>Chicago Public Schools, Hyundai Securities, ConAgra Food Inc.</td>
<td>Herman Miller, Ferrari, Delmonte, Mitsubishi, Kellogg’s, Snap-on</td>
<td>Walmart, AT&amp;T, The Weather Channel, Peet’s Coffee and Tea</td>
</tr>
<tr>
<td><strong>Technology Model</strong></td>
<td>IQMS is available as an on-premise solution</td>
<td>Pronto Xi is available as an on-premise solution</td>
<td>Oracle is available as an on-premise or cloud-based solution</td>
<td>Infor is available as an on-premise or cloud-based solution</td>
<td>Apptricity is available as an on-premise or SaaS solution</td>
</tr>
</tbody>
</table>
| **Key Features** | - Manufacturing software and manufacturing execution system  
- CRM  
- Two-way electronic data interchange  
- Integrated hardware offerings with Dell, Motorola, Setra, Zebra, and ELO  
- Quality management system  
- Supply chain management  
- Warehouse management system  
- Multi-currency  
- Multi-language  
- Simplify data roll-up at daily, weekly, monthly, quarterly, and yearly reporting periods  
- Fast, direct access to company data across the WAN using Windows Terminal Services  
- View production information across locations | - Modular nature lends scalability  
- Cost-effective and easy-to-use  
- Partnered with IBM for integrated IBM Cognos BI functionality  
- Partnered with Motorola for mobile applications  
- Partnered with Avalara for tax-related solutions  
- Full financial visibility and control  
- Efficient, agile supply chains  
- Improved field service capability  
- Optimized manufacturing  
- Progressive retailing  
- Facilities management  
- Technology  
- Enhanced desktop integration  
- Role-based security | - Oracle offers a cloud-based suite called E-Business Suite and an on-premise suite, PeopleSoft  
- Asset lifecycle management  
- Customer relationship management  
- Performance management  
- Service automation  
- Financial management  
- Human capital management  
- Supplier relationship management  
- Supply chain management  
- Value chain planning  
- Advanced procurement  
- Project portfolio management  
- Provides a variety of applications that can be used by companies of all sizes  
- Application library | - Infor is available in multiple ERP suites  
- Planning  
- Manufacturing  
- Finance  
- Warehousing  
- Freight management  
- Procurement  
- Sales  
- Enterprise service management  
- Project  
- Quality management  
- Product lifecycle management  
- Source to pay  
- Prospect to cash  
- Design to manufacture  
- Financial tracking and reporting  
- Streamline operations and increased visibility  
- Manage complex, configured, and attribute-controlled products  
- Optimize customer service levels and maximum profitability | - Restrict catalog purchases with corporate-level rule sets from pre-approved vendors  
- Up-to-the-minute vendor pricing, discounts, and specials with negotiated supplier tracking  
- Auto-populate purchase requests and orders from catalog entries  
- Compatible with punch-out catalogs with access to any vendor’s online catalog  
- Configurable preset spending limits and authorizations  
- Expense management  
- Invoice management  
- Catalog management  
- Supplier connect  
- Asset management  
- Work order management |