

SAGE INVENTORY ADVISOR FREQUENTLY ASKED QUESTIONS

Last Update: 6/12/13

Theme	Question	Answer
PRODUCT		
1	What is Sage Inventory Advisor?	Sage Inventory Advisor is an affordable cloud solution that integrates with Sage ERP systems to help companies reduce excess inventory, stock outs, and working capital.
2	What ERP version does Sage Inventory Advisor integrates with?	Sage Inventory Advisor integrates with the following ERP systems: <ul style="list-style-type: none"> - Sage 100 ERP v4.3, v4.4, v4.5, v5.0, v5.1 - Sage 300 ERP v5.4, v5.5, v5.6, v6.0 - Sage ERP X3 v6.4, v6.5 - Sage 500 ERP v7.4, v7.5
3	What if we have an older version of the ERP system not listed above?	Sage Inventory Advisor is only configured to work with the above listed ERP systems. To utilize Sage Inventory Advisor, you will need to upgrade to the most recent ERP version.
4	How is Sage Inventory Advisor different from Sage 100 Inventory Management or Sage 300 Inventory Control modules?	Sage Inventory Advisor adds functionality to those modules. It does not replace them. Sage Inventory Advisor works most effectively with either one by providing powerful forecasting and planning capabilities.
5	Why do I need Sage Inventory Advisor if I already have either one of these modules?	The inventory management and control modules are designed to drive and manage the day to day inventory activities. Sage Inventory Advisor is designed to complement them by providing forecasting and planning side capabilities of inventory management.
6	Is Sage Inventory Advisor a stand-alone product?	No, Sage Inventory Advisor is not a stand-alone product. It requires to be integrated with one of Sage's ERP platforms.
7	Is Sage Inventory Advisor translated in other languages?	For now, Sage Inventory Advisor only supports English and German. Other languages will be considered in the future and be based on individual business merits.
8	Does Sage Inventory Advisor support manufacturing and production environments?	Sage Inventory Advisor is equipped with Bill of Material planning capabilities and supports manufacturing environments. The related functions need to be active in the ERP though still.

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9	How does Sage Inventory Advisor work with the ERP system?	Sage Inventory Advisor extracts the data from the ERP and utilizes its powerful engines to calculate ideal stock levels and forecasts.
10	What information is needed from the ERP system?	The core information needed resides in the ERP system and includes product supplier, location, inventory, PO, sales, and other related information.
11	Is there a limit to the number of items (SKUL's) it can manage?	No. Sage Inventory Advisor has significant processing capacity and scalability. Our largest customer, for example, currently processes 3.1 million SKUL's per day.
12	How and when is the processing done?	The data is processed remotely overnight. It is transparent to you.
PRICING		
13	What is the pricing structure for Sage Inventory Advisor?	As a SaaS, Sage Inventory Advisor is offered as a monthly subscription, starting as low as \$299. The monthly rate is determined by the number of active SKUL's. There is also a one-time implementation (set-up) fee.
14	What is the cost for Maintenance & Support (M&S)?	As a subscription solution, M&S is included in the monthly price for Sage Inventory Advisor. Also, you must be subscribed to a Business Care plan for your ERP system.
15	What level of Business Care is available with Sage Inventory Advisor?	The Sage Inventory Advisor subscription includes Gold level Business Care.
16	Are there any discounts offered?	No, there are currently no discounts applicable to Sage Inventory Advisor.
17	If I have multiple companies in my ERP, how will my pricing be determined?	Pricing will depend on the number of implementations needed.
PROCESS		
18	How and where can I order Sage Inventory Advisor?	You will need to contact your ERP service provider to schedule a business review and start the process.
20	Will it co-term with my ERP solution?	Not applicable. Sage Inventory Advisor is a monthly subscription service, so as long as you are paying the monthly fee, you are current.
21	Who and how is the install done?	Sage will perform the install remotely. It is not performed on-premise.
22	How much time does it take to implement the solution?	Implementation is relatively quick and can take anywhere from 2 hours to 2 days, depending on the level of complexity involved.
23	What would be required from my IT staff before implementation?	Sage will work with your IT staff to get access to the ERP server in order to configure the links to the database.
24	How much time will be needed from my IT staff?	Other than some guidance or telephone consulting, no significant time is required.

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SUPPORT & TRAINING		
25	How is the product updated/maintained?	All of the maintenance and updates will be performed remotely and transparently by Sage.
26	Who do I call for product support?	Product support will be provided by Sage.
27	Will you provide training after the install?	Yes, initial limited training is part of the install and will be provided during and after installation to familiarize you with the software. However, experience has shown that new users have started using the solution immediately after installation was completed.