

# Your Cloud Pilots® Introduction



## Moving to the Cloud

Whether you are a CEO or IT manager, you need a cost effective approach to manage your technology. You need infrastructure that is scalable, flexible and responsive. BeckITSystems' **Your Cloud Pilots** solves those IT challenges.

**Your Cloud Pilots** is an integrated service delivery solution that provides rapid access to a complete computing environment without the costs and risk of building and maintaining it yourself. The solution provides an all-inclusive, fully managed and supported IT infrastructure that requires minimal upfront capital investment.

For a monthly fee, **Your Cloud Pilots** includes new servers, software licensing storage, virus protection, helpdesk support, PC and server monitoring, backup, intrusion detection, spam and spyware filtration, and more.

## Cloud Pilots Ground Services

Built on a proven technology, **Cloud Pilots Ground Services** is the platform that facilitates deployment of servers and applications for **Your Cloud Pilots**. **Cloud Pilots Ground Services** integrates the latest technologies such as virtualization, cloud computing, and automatic provisioning of applications with on-demand performance. All the technology infrastructure, server hardware, software licensing, and ongoing maintenance are bundled together creating a scalable platform to run your business critical applications.

**Cloud Pilots Ground Services** is a robust technology that automates business processes and accelerates application delivery. The platform allows administrators to rapidly provision virtual dedicated servers, IT services or business applications on a pay per use model.

## Your Cloud Pilots Benefits

- Eliminates capital expenditures for hardware, software, networking equipment
- Ensures software licensing compliance
- Eliminates the business risk associated with owning and managing computer technology
- Reduces administrative overhead and associated costs
- Frees existing IT staff to refocus on strategic, business building objectives and projects
- Maximizes business productivity with anytime, anywhere availability for users
- Built-in state-of-the-art business continuity and disaster recovery capabilities
- Financial flexibility and control over IT spending

*BeckITSystems, Inc. is a leading provider of enterprise hosting and IT services since 1999. BeckITSystems' wide range of expertise provides end-to-end solutions to meet the technology needs of non-profits and business.*

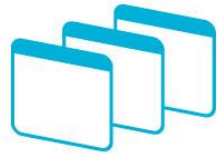
*BeckITSystems reduces the cost and complexity of IT by offering solutions customized to your business needs. Contact us to learn more on how we can meet your needs to manage IT smarter: [Cloud@BeckITSystems.com](mailto:Cloud@BeckITSystems.com)*

## How it Works



### Your Cloud Pilots

Your Cloud Pilots operates from a SAS70 Type II data center with your choice of virtual or dedicated servers. We supply the infrastructure, server hardware, and software licensing.



### Software

Your choice of software such as email, accounting, CRM, ERP and more. We provide subscription-based licensing or you supply the licensing. You provide your Line of Business Software licenses.



Access



### End-users

Employees working on site in office



### End-users

Employees working from home or on the road

## What's Included

### Our Infrastructure

- Our "Flight Crew" & Facilities
- SAS70 Type II compliant state-of-the-art data center
- Enterprise class HP rack mounted servers
- Backup & rapid disaster recovery
- Hardware maintenance and upgrades included
- 24x7x365 Network Operations Center (NOC)
- Secure access controls to the data center including two-factor authentication & biometric scanners
- Firewall, spam and virus blocking, intrusion detection
- Complete monitoring, troubleshooting and remediation of network issues

### Your Cloud Pilots Platform

- On-demand provisioning engine with control panel
- Provisioning virtual or dedicated server
- Rapid deployment of applications and services

### Virtual Desktop Infrastructure (VDI)

- Simplifies administration and management tasks
- Applications can be quickly added, deleted or upgraded
- Secure and centralized data for easy backup
- Reduces overall operating costs

### Software

- Subscription-based licensing (OS and Applications)
- Software maintenance (patching, updates and upgrades)
- Your Line of Business Software installed for your use

## On-Demand Application & Dedicated Servers

Whether you need dedicated or on-demand application hosting, we have the right solution for you. Leverage *Your Cloud Pilots* for your business critical applications such as:

- **Email** - Microsoft Exchange, Outlook, OWA
- **Collaboration & Productivity** - Microsoft Office Suite, SharePoint, secure instant messaging, more...
- **Accounting & ERP** - Microsoft Dynamics, Intuit QuickBooks, Peachtree, MAS 90 and other Sage software
- **CRM** - Microsoft Dynamics, FrontRange GoldMine, SageCRM or ACT! by Sage

### Managed Services

- Proactive monitoring and alerting
- Managed Security & Firewall including AntiVirus
- Regular maintenance for servers and PCs/Laptops
- Full-time IT management and expert support
- Extensive remote control capabilities for real-time repair and remediation of network servers, laptops, and mobile devices
- Professional customer service
- Monthly Reporting



**BeckITSystems**<sup>®</sup>  
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